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11 APPLE INC.

12 UNITED STATES DISTRICT COURT
13
14 NORTHERN DISTRICT OF CALIFORNIA
15
16 SAN JOSE DIVISION

17 **THE APPLE IPOD iTUNES ANTI-
18 TRUST LITIGATION**

**Case No. C 05-00037 JW
C 06-04457 JW**

**DEFENDANTS' RESPONSE TO
PLAINTIFFS' REPLY MEMORANDUM
IN SUPPORT OF CLASS
CERTIFICATION**

Date: December 15, 2008

Time: 9:00 A.M.

Place: Courtroom 8, 4th Floor

1 As set forth in its motion for leave to file, Apple submits this memorandum to respond to
2 new arguments asserted in plaintiffs' reply memorandum and to correct plaintiffs' misstatement
3 regarding Apple's opposition to their section 2 claims.

4 **1. Legality of burning/ripping for personal use.**

5 Plaintiffs assert for the first time in their reply that consumers who burn a copy of their
6 iTunes Store music and then transfer that copy to a digital player other than an iPod may be guilty
7 of copyright infringement. Reply, p. 7. If that really were true, it would be fatal to plaintiffs'
8 claim, which is based on the notion that consumers have the right to do just that—*i.e.*, transfer
9 their iTunes Store music to competing players—and that Apple violated the antitrust laws because
10 it did not ensure that they could do so easily enough.

11 In fact, however, it is not true that transferring music to other players is a copyright
12 violation. The copyright laws allow copying digital music files to a CD or from a CD to another
13 device for personal, noncommercial use. Plaintiffs' contrary suggestion relies on a law review
14 article footnote that refers to a page from the Recording Industry Association of America's
15 (RIAA) website that no longer exists. The RIAA website now states that it is "okay to copy
16 music onto special Audio CD-Rs, mini-discs and digital tapes" and to "transfer[] a copy onto your
17 computer hard drive or your portable music player" so long as it is "not for commercial
18 purposes."¹ Moreover, plaintiffs' law review footnote cites a Ninth Circuit case that recognized
19 the "right of consumers to make analog or digital audio recordings of copyrighted music for their
20 private, noncommercial use." *Recording Industry Association of America v. Diamond*
21 *Multimedia Sys., Inc.*, 180 F. 3d 1072, 1079 (9th Cir. 1999). The courts also recognize that it is
22 permissible "fair use" under the copyright laws to "space-shift" legally owned copyrighted music
23 from a CD to a computer or from a computer to a portable player. *See id.* ("The Rio merely
24 makes copies in order to render portable, or 'space-shift,' those files that already reside on a
25 user's hard drive."); *cf. UMG Recordings, Inc. v. MP3.com, Inc.*, 92 F. Supp. 2d 349 (S.D.N.Y.

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27
28 ¹ See http://www.riaa.com/physicalpiracy.php?content_selector=piracy_online_the_law.

2000) (finding that providing website users with digital copies over the internet of music the users had proven they owned on CD was a permissible “space shift” constituting fair use).

2. Alleged requirement to not buy from alternative suppliers

Raising another new argument, plaintiffs cite *N. Pac. Ry. Co. v. U.S.*, 356 U.S. 1, 5-6 (1958), for the proposition that a tie can consist of a requirement that the customer not purchase the tied product from any other supplier. Reply, p. 5. This, however, is simply a re-phrasing of plaintiffs’ lock-in theory. Plaintiffs do not claim that Apple expressly imposed any requirement that iTunes Store purchasers not buy a competing digital player. Instead, their argument is that Apple’s adoption of FairPlay had the effect of doing so because customers with a large iTunes Store music library who want to play it portably might feel locked in to buying an iPod rather than a competing player. This theory raises all of the same individual issues discussed in our opposition memorandum regarding the amount of iTunes Store music an individual customer may have purchased, how much of that music is encrypted with DRM, how much of it the consumer wishes to play on another player and how burdensome the customer views transferring the music by burning and ripping. See Apple Opp. Mem., pp. 16-17. Plaintiffs cannot avoid those issues by relabeling their lock-*in* theory as a lock-*out* theory.

3. Coercion

Plaintiffs assert that *Moore v. Jas.H. Matthews & Co.*, 550 F.2d 1207, 1217 (9th Cir. 1977), found a tie even though “each customer” was not “absolutely required” to buy both products together. Reply, pp. 3, 4. In fact, the Ninth Circuit made clear that the tie consisted of a “requirement” that purchasers of cemetery plots also purchase any grave markers or installation services from or through the cemetery. *Id.* at 1212. The court did not explain its later comment that the requirement may not have been “absolute” as to “each” customer, but it appears to refer to the fact that, for the some of the defendant cemeteries, the requirement took the form of a contractual provision that the customer obtain prior approval from the cemetery before purchasing from another source (thus allowing the cemetery to impose the tie by never granting approval). See *Moore v. Jas.H. Matthews & Co.*, 473 F.2d 328, 331 (9th Cir. 1973). But whatever the court meant, a ruling that a required purchase of two products together constitutes a

1 tie even though the requirement may not have been “absolute” as to “each” customer does not
2 help plaintiffs here, where there is no requirement at all as to any customer because the products
3 were separately available and had separate uses for all customers.

4 **4. Section 2 claims.**

5 Plaintiffs assert that Apple has not opposed certification of plaintiffs’ claims under
6 Section 2. Reply, p. 11. That is not true. Apple’s opposition separately addresses the section 2
7 claims and demonstrates that they may not be certified for the same reasons as the section 1 claim
8 because (1) the sole basis for the section 2 claims is the alleged tie, thus presenting the same
9 individual issues of coercion, and (2) the section 2 claims raise the same issues regarding impact
10 and damages as the section 1 claim. *See* Apple Opp. Mem., p. 24.

11 Dated: December 2, 2008

JONES DAY

13 By: /s/ Robert A. Mittelstaedt

14 Robert A. Mittelstaedt

15 Counsel for Defendant